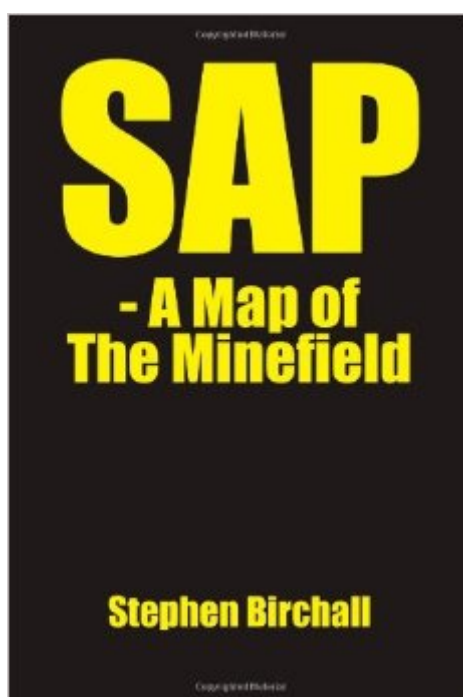


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# SAP: A Map Of The Minefield



## Synopsis

NOTE:Â there is now a revised version of this book.If you have already bought this version advertised here then there is no need to buy the revised version unless you want to have a copy with fewer typos (these are being reduced and the other version will very shortly be basically error free)The secret to a successful SAP implementation is to understand the do's and don'ts and this book can be thought of as a map of the minefield that is SAP. This book can save a company millions of pounds and help a business gain that important edge over their competitors. It can also help anyone involved in SAP to get the most out of their efforts. This is not a technical book and can be read cover to cover rather than only selected chapters. Included towards the end of the book is a selection of sections that cover specific areas of SAP that are often misunderstood and often cause major problems in an implementation.

## Book Information

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## Customer Reviews

This is an excellent book for the functional consultant, project manager or business professional seeking to implement SAP in their organization. I found the information invaluable and YES I GET it, use the STANDARD SAP software! It was not hard to read (even though the book could use some serious editing) and I simply could not put it down! I wished he would have given more direct information on how to break into SAP as career, for obvious and understandable reasons there's so much bias against junior consultants. In either case I got great information from it and I recommend it highly.

This book is definitely up there as one of the best books I have ever read on SAP. As an SAP Consultant by practice, I always recommend this book to anyone involved with SAP in any manner. I think the author has written this book straight from his heart. His insightful comments, his rich experience, his proven expertise on the subject, his style of writing - plain and simple, and his passion for the product all come through while reading this book. While the author maintains that this is not a technical book, some of the technical sections relating to quite critical and 'hard to explain' MM functionality have been written with amazing precision and clarity. My only regret about the book - I wish I could get more and the author would just go on and on! Hoping for more books from Steve regarding the SAP Logistics functionality!

I am an IT Project Manager who has up to now avoided SAP. My company have decided that they want to now switch to SAP and so I can't avoid it any longer. This book has given me the confidence and insight to enable me to be very positive about managing such an implementation. The explanations given for some of the horror stories are explained in plain terms and I can definitely understand how some SAP implementations go horribly wrong. I am now going to buy enough copies to be able to distribute it to every business member involved in the project so that they too will understand how to get the most out of SAP. It was not a technical book and I was able to read it from cover to cover. It now goes with me everywhere and I often refer to it in meetings. A real confidence booster. (any more books in the pipeline from this author?) Thanks Stephen

This is by-far the best text on the market that outlines the options and consequences from different paths that can be chosen in an SAP implementation. While each company's SAP implementation is different, in many ways, each implementation is also alike. The author provides a balanced view of pro/con implications and risks that can arise from a business and general management viewpoint.

This book introduces the reader in the SAP basic concepts, from a light view. It is what a beginner needs, and it is just what the book promises in its page. The problem is for readers who learned English as a second language because it contains multiple type mistakes, such as missing letters or switched letters that often change the complete sense of the message. It can be better; the content is worth a reviewed edition. I would even say it's worth a Spanish version - editors: contact me ;)

Mr. Birchall has produced a rare gem in the world of SAP books. Full of practical wisdom based on personal experience, non-conventional but effective ideas implemented in the real world and a

rollicking style of writing makes this one SAP book that is extremely useful as well as interesting. As an IT professional of 25 years (including as SAP consultant), I have been involved in enough good, bad and average IT projects to appreciate Mr. Birchall's thoughts and recommendations about what to do and what not to do in an implementation. Yes, there are a large number of grammatical errors which mar the perfection of the book but these will, hopefully, be eliminated in a possible next edition. Thank you sir for your beautiful gift.

I've been working with enterprise software for quite a long time, so the book didn't hold many surprises for me (although there are some decent SAP tips and tricks in the back). If you haven't implemented a real ERP system (and certainly if you've never implemented a full-bore one like SAP), it's worth a read. While I do have a fundamentally different take on the value of such systems (which I'll get to shortly), the author makes many good points. In particular, I agree with his take on training (as in, most end user knowledge transfer happens as you go live) and documentation (as in, document only as much as you absolutely have to). I've written a longer review on my blog[...]

I found the writing both entertaining and sort of déjà vu of my own experience. I might not agree with all written, but highly recommended for those who are considering seriously installing SAP or are in the process. Also excellent reading for both Business and Tech regarding real expectations through different real life scenarios.

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